



The Training Process



Training

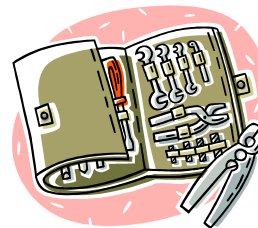
- Organized learning activity
- Provided by an employer
- To equip employees with knowledge or skills development
- So the employees can efficiently and effectively perform current work tasks to standards

A training need is different from:

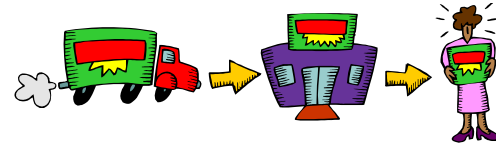
a “motivational” need



a “resource” need



The 4 Key Training Processes:



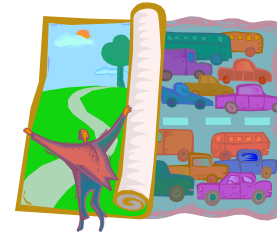
- Design
- Development
- Delivery
- Evaluation (and improvement)

Design



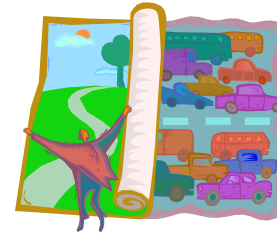
- **Who needs training? What is it that they need to “know” and/or be able to do”?**
- **How many people need the training?**
- **When is the training needed?**
- **What are the work standards we need to train toward?**
- **Who will deliver the training?**
- **Where will the training be delivered? How will it be delivered?**

Development



- **What are the key learning objectives?**
- **What is the current knowledge/skill level of the participants?**
- **What content needs to be created?**
- **What equipment, material, or tools will we need?**
- **Instructor Qualifications and preparation**
- **What communication is necessary?**

Development (continued)



- **Participant and Instructor materials**
- **Visual learning aides and equipment**
- **Room and Room Set-Up**
- **Exercises, assignments**
- **Time-line, schedule, and agenda**

Delivery



- **Verbal instruction**
- **Demonstration**
- **Hands—On activity**
- **Exercises and Practice (with coaching and feedback)**
- **Structured discussion**
- **E-learning tools**
- **Review (Questions and Answers)**

Evaluating



- **What needs to be evaluated?**
- **When?**
- **How?**
- **Who will be evaluated?**
- **Who will evaluate?**
- **What will be done with the results?**

Curriculum for Building Teaching, Facilitating, and Other Key Skills

Objective: Develop skills to effectively design,
develop, deliver and evaluate learning solutions.

Objective: Gain useful knowledge on decision-making/
& problem-solving, communication & feedback,
facilitating meetings, and effective presentations.

Curriculum

Coursework

Practice

Coaching & Feedback



Coursework

- **Adult Learning Principles**
 - What's different for adult's when it comes to learning?
 - Learning Style preferences

- **Measurable Learning Objectives**
 - The critical factor for "success"
 - Ensuring ROI for our investment

- **Presentation Skills (1-2 hours)**
 - Adapting content and delivery to the "audience"
 - Tips for improving the effectiveness for your presentation delivery

- **Facilitating For Results (2-3 hours)**
 - How to conduct an effective business meeting
 - Application of "facilitation" skills in a learning activity

- **Interpersonal Communication**
 - Social Styles
 - True Colors

- **How to Be An Effective Participant**

- **Decision Making – Problem Solving models & Techniques (1-2 hours)**

Practice

- Exercises during coursework

- "On-the-Job"

Coaching & Feedback